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\*Materials fee may apply.

# Ken Blanchard Supplemental Workshops

## The Blanchard Approach to Building Trust

Trust is core to how people work together, listen to one another, and build effective relationships. This program creates awareness around which behaviors erode trust and which build and sustain trust. **8-11am: 5/22/17 or 10/4/17; \$395**



## Giving Feedback the Blanchard Way

It happens to everyone. You try to give constructive feedback, but your comments are misconstrued and now someone is unhappy. In this session, participants learn to know when and how to give feedback. **8:30am-2:30pm: 3/6/17 or 8/8/17; \$495**



## Listening ... A Key to Successful Leadership

People need to feel heard. In any relationship, effective listening may be the most important skill for building trust and creating a strong connection. This program will develop your skills as an effective listener, helping examine and expand your repertoire of what you listen for and helping you learn to listen with the intent of being influenced. **8am-12pm: 3/14/17 or 12/12/17; \$395**



## Challenging Conversations

Communicating honestly with a focus on desired results can be tough at times. However, navigating your way through these situations is what this session's all about. **8:30am-2:30pm: 1/31/17 or 9/12/17; \$495**



## Servant Leadership

Servant Leadership is a unique exploration of the time-tested leadership principles of one of the world's most notable leadership development experts: Blanchard. This program's highly personalized curriculum gives participants an in-depth assessment of their current strengths and weaknesses and presents executives with actionable data and experiences to help participants lead their team or organization. **9am-3pm: 4/12/17 or 8/31/17; \$395**



## NEW! Blanchard's First-Time Manager

You've been made a manager for the first time...now what? Becoming a first-time manager is one of the most challenging and critical career transitions, and the failure rates are daunting. Based on Blanchard's #1 best seller, *The New One Minute Manager*, participants are introduced to the three secrets of successful managers: Goal Setting, Praising, and Redirecting. Add in Wrapping Up, and you have everything you need to help first-time managers succeed. **8:30am-4:30pm: 3/28/17 or 9/28/17; \$495**

If you would like to register one or more participants for this session, please contact our office at (661) 631-2165 or email us at [Training4You@PASassociates.com](mailto:Training4You@PASassociates.com).

**Workshops are presented in the P•A•S Training Center OR on-site at your location OR live online!**  
**We can customize any workshop for your team.**

Listed prices are per person per session.

Registration may close 72 hours prior to a training session. Cancellations received up to 10 calendar days prior to the training session or beginning of the training series are refundable, less an administrative/materials fee. After that time, cancellations are subject to the registration fee.



HUMAN RESOURCES CONSULTANTS  
INVESTIGATIONS

Phone: (661) 631-2165 • Fax: (661) 631-2841  
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